

TIGHT LINES CONTRACTING: ONE OF SUMMERLAND'S PREMIER BUILDERS

SPOTLIGHT

Anthony Deane, the owner of Tight Lines Contracting, has been building high end homes for more than 30 years

SUMMERLAND - Summerland's Tight Lines Contracting Ltd. has through decades of experience developed a winning business model: the perfect combination of small town business values coupled with providing 21st Century building techniques. "I've been in the construction industry for almost 30 years. I moved to Summerland in 1981 and served my apprenticeship in the late 1980's. Tight Lines is a general contractor specializing in new builds and renovations, mostly high end projects" explained Anthony Deane, owner of Tight Lines Contracting.

"Energy efficiency in new home construction is very important and we try and go above and beyond. There have been many changes to how homes are constructed since I started. I've learned a lot in the last 10 years. In 1995 I left Summerland and moved down to the coast to work in commercial construction. To be exposed to such a wide variety of construction techniques in the commercial sector as well as in residential was a great learning experience for me," he explained.

After starting a family at the coast Deane knew he wanted to move back to Summerland and raise his family there. "Being home and having our children grow up around their grandparents was very important to me," he said.

Tight Lines Contracting was formed in 2000, but is not the first contracting firm operated by Deane. "I



Over the past 30 years Anthony Deane has built a solid reputation constructing some of the Summerland area's most exciting homes



Homes constructed by Tight Lines are noted for their energy efficiency, landscaping and the general quality of the fit and finish

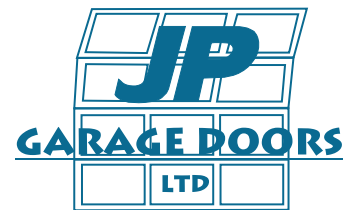
SEE TIGHT LINES CONTRACTING | PAGE 14

Always a pleasure to work with Anthony and his team!

**Carpet • Hardwood • Tile
• Laminate • Area Rugs • Vinyl**

OPERATED BY LONGS FLORALL LTD.

1397 Fairview Rd., PENTICTON
250-492-0627



Serving the Okanagan Valley

Congratulations to the team at Tight Lines Contracting.

Ph: 250.764.8849 www.jpgaragedoors.ca



For many people the kitchen is the heart of the home, and a project completed by Tight Lines will include high end appliances



Home builder Anthony Deane has had experience in constructing both residential projects like this home, as well as commercial ones

to look beyond his immediate area to find contracts. "I have been fortunate to not have to commute far, building mostly in Summerland, Penticton and Naramata. The past five years have consisted mostly of new builds, however at the end of last year we have saw an increase in high end renovations. This year I have three custom renovations lined up, and when clients choose to do a large renovation it's almost like a new build," Deane explained.

He's also very appreciative that much of his work involves his former clients, either in the form of repeat business, or as a referral to their family, friends or co-workers. "I feel very fortunate to have had many referrals sent my way."

In the three decades he's been building homes Deane has seen many changes, both in construction technology and in the tastes and preferences of his clients. Aware that changing times and attitudes will directly impact the success of his business, he and his team strive to remain at the leading edge of their trades in terms of home construction techniques and technologies. "Our focus is building energy efficient homes to the R-2000 and Built Green standards," he said.

Deane recognized early on that fundamental practices such as honesty, staying true to your word and openness in all aspects of the transaction would be the central pillars of his business's success. "I don't come from a business background I just know that I've produced good quality work over the years. My home warranty is with Travelers Canada and to date I've never had a claim. No controversies or litigations, just a focus on putting out a good product."

He's also not afraid to give back to the community and to the industry he both loves and which has provided him

TIGHT LINES CONTRACTING

CONTINUED FROM PAGE 13

currently employ six people and over the years we have developed and maintained relationships with a variety of local sub trades, a team of people we always work with and can rely on," he said. "It's very important to have good communication with your sub trades. I have been blessed to work with an amazing group of people who help make the project run smoothly. What we do is a team effort."

For Deane the satisfaction of building a quality home that is as comfortable as it is energy efficient never loses its appeal. He's found over the years that his many clients agree and to such an extent that he seldom has

SEE TIGHT LINES CONTRACTING | PAGE 15

**Accent
Fireplace
Gallery**

*Always a pleasure
to work with
Tight Lines
Contracting!*

1295 Fairview Rd
Penticton, BC
250 770 2903
Accentliving@shawbiz.ca

Catalyst Kitchens
Custom
Build & Design
250.494.8948

**Proud to work with
Anthony Deane**

Greg Lorimer 250-486-2244
15919 Bentley Place Summerland BC

Tommie
Award
Winner

CLAY RESOURCES LTD.

*Proud to work
with the team
at Tight Lines
Contracting!*

Kevin Clay
250.486.7725

8627 Victoria Rd. S • Summerland, BC

EXCAVATING & TRUCKING



Open floor plans often factor into Tight Lines new home construction, the company has built homes all across the Summerland area

TIGHT LINES CONTRACTING
CONTINUED FROM PAGE 14

his livelihood through the years. He is currently the Vice President of the Canadian Homebuilders Association (CHBA) in the South Okanagan and has been a member of the Association for the past 10 years. "I'm in line to become President of the Canadian Homebuilder's Association," he said, something he admits to being nervous to. "I'm excited to grow in this new adventure," he said.

He also credits his involvement with the Canadian Homebuilders Association for helping to prepare him and his team for the changes that have marked the evolving home building industry in recent years. "Training in the new systems and techniques are ongoing and through the CHBA we offer many courses for continuing education. Continually reviewing the new building codes and constant changes that come with the industry is an important part if you want to be a successful builder," Deane said. Working alongside building officials and the local districts is an important part of industry as well. "It's important to stay educated in this field," he stated.

For Deane the real key to the success of his business has been his willingness to listen to the needs of his clients. "Building your dream home can be very overwhelming. There's just so much detail that goes into it. Some people like modern some like the more traditional. The only real trend I see is an increase in clients coming from out of province. Many of them building their second home here," he said.

"I just think that being honest with people is the best and only policy"

ANTHONY DEANE
OWNER, TIGHT LINES CONTRACTING



A Tight Line home is one that has been designed for energy efficiency, but not at the expense of comfort and enjoyment

"I just think that being honest with people is the best and only policy. No BS, just open and up front from the start. Your reputation, especially

in a small town, is so important. To this day I have maintained strong relationships with many of my past and present clients, often meeting

when they are back in town. Knowing my client is happy is what's most important. At the end of the day, that's all that matters to me."

To learn more about Tight Lines Contracting take a moment and check out its website at: <http://tightlinescontracting.ca/>

M **MARTY'S MASONRY**
COMMERCIAL & RESIDENTIAL
• Cultured & Natural Stone
• Flagstone
• Walkways
• Fireplaces

Congratulations Anthony!

Ph: 250-496-8924
Cell: 250-486-2653
6907 Peach Orchard Rd. Summerland, BC

Robinson Lighting & Bath Centre
Wholesale Distributor

- Plumbing • Heating
- Water Products
- Pumps • Lighting

Proud to support Tight Lines Contracting!

100-240 Industrial Ave E., PENTICTON
1-877-895-8740

BOB WALDERN PLUMBING INC.

Plumbing Contractor!

116 McConnachie Pl. Penticton, B.C.
E: bwp@telus.net
P: 250-493-3502

LAKE CITY APPLIANCES
THE APPLIANCE GUYS

HOWARD BOURNE
DON BISSET

Tf: 1-888-283-2211
Ph: 250-493-4220
bcwholesale@shaw.ca
475 Main St., Penticton
www.bcwholesale.com